



First Mariner Mortgage "A Direct Lender"

6903 Rockledge Dr. Suite 525

Bethesda, MD 20817

DATE: 2/10/2014

To whom it may concern,

I am writing to comment on my long time relationship with Mary Roberge. I have known Mary since the late 1980's from her days in the title business, and have watched her evolve to have a successful career in real estate.

There are several things that have always struck me as unique about Mary. First is that she truly cares about the people she works with. And this statement probably appears to have less value since it has become cliché, thanks to every single realtor stating on their website, business cards and marketing pieces that they "really care about their clients and always put them first." The sad truth is that most realtors put themselves first, and have turned caring about the client into a tired cliché. Thanks to a quarter century of exposure to watching how Mary interfaces with her clients I can report that she truthfully does put her clients and other parties she interfaces with first.

Mary is also unique in that she has a super human energy level. In all the time I have known her I have never seen her lacking drive, enthusiasm, a proactive train of thought or the desire to get things done to achieve the necessary results. She has the drive to get things done.

Mary also has knowledge and comfort in all levels of business transactions, from small dollar value to high end transactions.

Last, I would say an important asset of Mary's is how she connects to people. At the end of the day after all the technology, websites, search engine optimization, lead generation and marketing campaigns; this is still a business of people choosing to work with other people. Mary is likable, friendly, and comes across as trustworthy. That is what people want to choose when they are looking for someone to work for, or to work with.

I would never hesitate to refer Mary to a homeowner, as a team leader, for a business opportunity, or to a friend who simply wants someone to talk to. Mary delivers at all levels.

Please contact me with any questions.

Sincerely,

A handwritten signature in black ink that reads "Brian Martucci". The signature is fluid and cursive, with a long horizontal stroke at the end.

Brian Martucci

Senior Loan Officer

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